



Securing Permanent Forests to Combat Climate Change and Enhance Sustainable National and Local Economies in Cameroon

ANNEX 9

Procurement Plan

Version Date: 27/05/26

Field	Details
Project Name	Securing Permanent Forests to Combat Climate Change and Enhance Sustainable National and Local Economies in Cameroon (SPEFOCE)
GCF Project ID	TBD – Funding Proposal under GCF consideration
Accredited Entity (AE)	International Union for Conservation of Nature (IUCN)
Executing Entities	Ministry of Forestry and Wildlife (MINFOF) and IUCN
Country	Cameroon
Project Duration	7 years
Total GCF Funding	USD 29,740,699
Total Project Cost	USD 46,045,635
Version	April 2026

Section A: General

Period Covered

This procurement plan covers the entire 7-year duration of the project. It encompasses all GCF-funded procurable items across all project components and landscapes. Substantial changes to this approved plan shall be communicated to the GCF Secretariat in advance and require prior review and no-objection by the GCF. The plan will be updated annually and submitted as part of the Annual Performance Report (APR) to the GCF.

Procurement Principles

All procurement under this project is carried out in accordance with IUCN Procurement Policy v2.0. Key principles applied are:

- Economy and efficiency in the use of GCF funds;
- Transparency and fair competition through open and documented procurement processes;
- Value for money assessed on whole-life cost basis, not only lowest initial price;
- Non-discrimination and equal opportunity for qualified service providers and suppliers;
- Environmental and social sustainability criteria integrated into technical evaluation criteria where applicable;
- Compliance with applicable Cameroonian procurement regulations for MINFOF-executed activities.

Section B: Procurement Methods and Prior Review Thresholds

The following table summarises the procurement methods applicable to this project and the corresponding prior review thresholds applicable to procurements by IUCN (Accredited Entity) and by MINFOF/IUCN (Executing Entities). All procurement is conducted in accordance with IUCN Standard Operating Procedures (SOPs) for Procurement.

Procurement Method	Procurement Category	Financial Threshold	Prior Review Threshold	Remarks
Open Competitive Bidding (RfP/RfQ)	Non-consulting services	≥ USD 110,000	≥ USD 50,000	IUCN SOP 1 (Open Procedure). Published on IUCN procurement website.
Open Competitive Bidding (RfP)	Consultancy services	≥ USD 110,000	≥ USD 50,000	IUCN SOP 1. QCBS or QBS as default.
Invitation Procedure / Three Quotes	Individual consultants	< USD 110,000	≥ USD 50,000	IUCN SOP 2/3. Minimum 3 candidates considered.
Open Competitive Bidding (RfP/RfQ)	Goods	≥ USD 110,000	≥ USD 50,000	IUCN SOP 1 for large procurements. SOP 3 for < USD 110,000.
Open Competitive Bidding (RfP/RfQ)	Works	≥ USD 110,000	≥ USD 50,000	Not applicable for this project (no GCF-funded works).
Direct Purchase	All categories	< USD 27,500	Post review	IUCN SOP 4. Below direct purchase threshold only.
Single Tender	All categories	Any value	Prior review	Exception only. Requires formal justification and GPP approval above USD 110,000.

Notes on Procurement Methods:

- QCBS = Quality and Cost-Based Selection; QBS = Quality-Based Selection; LEC = Lowest Evaluated Cost; ICS = Individual Consultant Selection.
- The prior review threshold for the Executing Entity (MINFOF) is set at USD 50,000 – all MINFOF-procured contracts above this value require prior IUCN review and no-objection.
- For GCF-funded goods and non-consulting services exceeding USD 110,000, IUCN Global Procurement Panel review is required.
- Open Competitive Bidding notices are published on the IUCN procurement portal and, where applicable, on the UNDB platform.
- Single Tender actions may only be used under specific circumstances as defined in IUCN SOP 4 and require formal justification and approval.

Section C: Procurement Activities

The table below lists all GCF-funded procurement activities for the SPEFOCE project, organised by procurement category. Timing references assume project commencement following GCF Board approval. All dates are indicative and subject to revision in the Annual Procurement Plan updates.

Item	Description	Delivery	Entity	Est. Cost (USD)	Method	Review	Remarks
A. NON-CONSULTING SERVICES							
A1	Community facilitation and monitoring services (Act. 1.1.3)	Yr 1–3	IUCN	289,000	Open Bidding	Prior	IUCN SOP 1
A2	Restoration services – Waza landscape (Act. 1.2.2)	Yr 1–7	IUCN	1,518,645	Open Bidding	Prior	Performance-based planting
A3	Restoration services – Dja-Lobéké (Act. 1.2.3)	Yr 1–7	IUCN	1,678,500	Open Bidding	Prior	Annual rolling contracts
A4	Restoration services – Bakossi-Bamboutous (Act. 1.2.4)	Yr 1–7	IUCN	1,925,390	Open Bidding	Prior	Annual rolling contracts
A5	REDD+ NFMS, Registry, SIS development (Act. 1.3.1)	Yr 1–4	IUCN/MINFOF	305,620	Open Bidding	Prior	UNFCCC alignment
A6	Forest monitoring systems testing (Act. 1.3.2)	Yr 2–5	IUCN/MINFOF	293,012	Open Bidding	Prior	IT/hosting via SOP 2/3
A7	FREL development and MRV (Act. 1.3.4)	Yr 3–6	IUCN/MINFOF	200,000	Open Bidding	Prior	IPCC methodology
A8	NTFP data management (Act. 2.1.1)	Yr 2–4	IUCN	100,000	Open Bidding	Prior	Research institute
A9	SME equipment support – NTFP (Act. 2.1.2)	Yr 2–5	IUCN	223,555	Open Bidding	Prior	Bundled with goods
A10	M&E system and evaluation services (Act. 4.1.1)	Yr 1–7	IUCN	131,600	Open Bidding	Prior	Digital platform + evaluations
A11	FPIC and safeguards services (Act. 4.1.2)	Yr 1–7	IUCN	141,321	Three Quotes	Prior	Rolling service orders
A12	Audit and food safety testing (Act. 4.1.3)	Yr 2–7	IUCN	431,087	Open Bidding	Prior	Multi-year framework
A13	SAGE governance assessment (Act. 4.1.4)	Yr 2–6	IUCN	205,401	Open Bidding	Prior	QBS
A14	PMU contractual services (PMC)	Yr 1–7	IUCN	126,000	Three Quotes	Prior	Above USD 50k threshold
Subtotal – Non-Consulting Services				USD 7,569,131			
B. CONSULTANCY SERVICES (COMPANIES / FIRMS)							
B1	International Community Forestry Expert (Act. 1.1.3)	Yr 1–3	IUCN	60,000	Three Quotes	Prior	< USD 110k; QCBS
B2	International Dryland Restoration expertise (Act. 1.2.2)	Yr 1–5	IUCN	69,500	Open Bidding	Prior	GPP review required
B3	International Cocoa Agroforestry expertise (Act. 1.2.3)	Yr 1–5	IUCN	9,500	Open Bidding	Prior	GPP review required
B4	International Montane Forest expertise (Act. 1.2.4)	Yr 1–5	IUCN	290,000	Open Bidding	Prior	GPP review required
B5	International NTFP Prioritization Expert (Act. 2.1.1)	Yr 1–3	IUCN	70,000	Three Quotes	Prior	< USD 110k
B6	International NTFP Processing expertise (Act. 2.1.2)	Yr 2–5	IUCN	190,000	Open Bidding	Prior	GPP review required
Subtotal – Consultancy Services				USD 689,000			
C. GOODS (EQUIPMENT)							
C1	Field equipment – communal forest mgt (Act. 1.1.3)	Yr 1	IUCN	71,015	Open Bidding	Prior	Vehicle + GPS + equipment

C2	Restoration equipment – Waza (Act. 1.2.2)	Yr 1–2	IUCN	1,045,000	Open Bidding	Prior	Nurseries + vehicles + equipment
C3	Restoration equipment – Dja-Lobéké (Act. 1.2.3)	Yr 1–2	IUCN	789,845	Open Bidding	Prior	Grouped by category
C4	Restoration equipment – Bakossi-Bamboutous (Act. 1.2.4)	Yr 1–2	IUCN	789,000	Open Bidding	Prior	Grouped by category
C5	IT equipment for REDD+ systems Phase 1 (Act. 1.3.1)	Yr 1–2	IUCN/MINFOF	—	Open Bidding	Prior	Servers + workstations + software
C6	IT equipment – monitoring testing (Act. 1.3.2)	Yr 2–3	IUCN/MINFOF	85,500	Open Bidding	Prior	Cloud + data storage
C7	Equipment for FREL/MRV (Act. 1.3.4)	Yr 3–4	IUCN/MINFOF	150,000	Open Bidding	Prior	Satellite imagery
C8	NTFP survey equipment (Act. 2.1.1)	Yr 1–2	IUCN	50,000	Open Bidding	Prior	GPS + tablets + sampling kits
C9	NTFP processing equipment – 25-30 SMEs (Act. 2.1.2)	Yr 2–5	IUCN	52,000	Open Bidding	Prior	Prequalification; phased
C10	Audit/food safety equipment (Act. 4.1.3)	Yr 1–2	IUCN	97,259	Three Quotes	Post	< USD 50k threshold
C11	PMU office equipment (PMC)	Yr 1	IUCN	500,000	Open Bidding	Prior	Framework agreement
Subtotal – Goods (Equipment)				USD 3,629,619			
D. WORKS							
D1	Not applicable – No GCF-funded civil works	—	—	—	—	—	No works in this project
E. INDIVIDUAL CONSULTANTS							
E1	3× Field Coordinators – communal forest (Act. 1.1.3)	Yr 1–7	IUCN	193,000	Three Quotes	Prior	ICS; renewable annually
E2	Local Driver – Waza (Act. 1.2.2)	Yr 1–7	IUCN	19,062	Direct Purchase	Post	< USD 27.5k/year
E3	Local Driver – Dja-Lobéké (Act. 1.2.3)	Yr 1–7	IUCN	19,062	Direct Purchase	Post	< USD 27.5k/year
E4	Local Driver – Bakossi-Bamboutous (Act. 1.2.4)	Yr 1–7	IUCN	19,062	Direct Purchase	Post	< USD 27.5k/year
E5	Local NTFP Technical Consultants (Act. 2.1.1)	Yr 1–4	IUCN	110,000	Three Quotes	Prior	Individual contracts
Subtotal – Individual Consultants				USD 360,186			
GRAND TOTAL – GCF-FUNDED PROCURABLE ITEMS				USD 12,247,936			

Abbreviations: RfP = Request for Proposals | RfQ = Request for Quotations | QCBS = Quality and Cost-Based Selection | QBS = Quality-Based Selection | LEC = Lowest Evaluated Cost | ICS = Individual Consultant Selection | GPP = Global Procurement Panel (IUCN)

Section D: Procurement Risk Assessment

The following risk assessment identifies the key procurement risks associated with the SPEFOCE project and the corresponding mitigation measures. The overall procurement risk for this project is rated as MODERATE, based on IUCN's institutional procurement capacity, the moderate complexity of procurement packages, and the operating environment in Cameroon.

Risk	Likelihood	Impact	Risk Rating	Mitigation Measures	Responsible
Limited procurement capacity at MINFOF as Executing Entity	High	High	Substantial	Prior review by IUCN for all MINFOF contracts above USD 50,000; procurement training for MINFOF staff during Year 1 inception phase; IUCN Procurement Officer embedded in PMU to provide day-to-day support; annual procurement capacity assessments	IUCN AE / PMU
Market limitations in remote project sites (Waza, Dja-Lobéké)	Medium	Medium	Moderate	Phased procurement to allow adequate market response time; combine lots to attract larger suppliers; allow reasonable delivery timeframes (60–90 days for remote sites); regional/international bidding for specialized equipment; pre-shipment inspection for high-value goods	IUCN Procurement
Currency fluctuation (XAF/USD) affecting contract values	Medium	Medium	Moderate	Contracts denominated in USD where possible for international procurement; budget contingency allowance; quarterly financial monitoring with exchange rate variance analysis; framework agreements with price adjustment clauses for multi-year contracts	PMU / IUCN Finance
Complex multi-year rolling contracts for restoration services	Medium	Medium	Moderate	Framework agreements for recurring services (nursery management, planting, monitoring); annual performance reviews with clear KPIs (survival rates, area planted); exit clauses permitting contract termination for non-performance; phased disbursement tied to milestones	IUCN Procurement / PMU
Corruption, collusion and fraud risks in procurement processes	Low	High	Moderate	Independent bid evaluation panels with minimum 3 members; IUCN Global Procurement Panel oversight for contracts above USD 110,000; post-procurement audits as part of annual financial audits; transparent public disclosure of contract awards on IUCN procurement portal; mandatory conflict-of-interest declarations for all evaluation panel members; IUCN Ethics and Compliance Office anti-fraud hotline	IUCN AE / Ethics Office
Delays in government approvals affecting procurement timelines	Medium	High	Substantial	Early engagement with MINFOF during inception phase; advance procurement planning with 6-month lead times; parallel processing of government approvals where permissible; contingency planning for alternative procurement scheduling; regular coordination meetings with government focal points	PMU / IUCN CO